



## CUSTOMER SPOTLIGHT: LIGHTNING BAY PNEU-DRAULICS



**Growing a business into the leading marine and industrial maintenance company in the Southeast is no small feat.** Owners David and Pam Fay of Lightning Bay Companies have worked hard to provide customers consistent parts and services since opening their doors in 2004. They handle it all when it comes to hydraulic service: field, shop, systems, components, overhaul, and manufacturing of new components and parts.

When they began looking for an equipment company, Lightning Bay did their fair share of internet research. Offering a range of services including full industrial maintenance and construction, steel erection, and underground utility work meant finding a trusted manufacturer with an extensive and versatile product line that could consistently meet their growing business needs. What ultimately pulled them towards Summit Machine Tool Manufacturing was, “the price and product features,” says David Fay. Plus, “customer support through Summit and our dealer.”



Summit dealer Southern Machine Tool Rebuilders assisted with the installation and most recent purchase of the largest lathe in Lightning Bay’s shop, the Summit 42-14×360 manual lathe. The length and size of the machine made for a tricky installation. Steve Wendrick of Southern Machine Tool Rebuilders carefully planned and executed the difficult task.

Since trusting Summit with their business in 2012, Fay and his team at Lightning Bay have grown their Summit machine force from one to four machines. They confess their most valuable Summit machine is the 24-4×160 manual lathe. “But all are valuable to the company and our customers,” says Faye. “Without each one, we would not be able to provide the full array of services we currently offer.”

Summit has supplied metalworking solutions to customers for over 60 years. The current product line includes manual and CNC lathes, drills, manual and CNC vertical mills, and vertical and horizontal boring mills. Manual lathes range from 14-inch swings up to 100-inch swings and up to 480 inches between centers. CNC lathes range from 14-inch swings up to 100-inch swings as well, and up to 360 inches between centers. The wide range of machinery helps customers find the exact fit they need, all under one roof.

